

## **The Challenge**

To complete certifications around FIPS 140-2, Common Criteria, and UC APL would require that product vendors engage a NVLAP-accredited laboratory for testing. There are over 100 labs for FIPS and Common Criteria from which to choose. These labs operate in 20 or more countries. Additionally, there are seven or more DoD Testing Centers of Excellence across the US. Choosing the right lab requires understanding the lab's competence and capabilities, operational sphere (countries and schemes in which they operate), financial viability, and risk profile (to ensure lab long-term longevity).

Understanding these and potential perils can be daunting; a successful validation requires the right long-term lab partner who can work seamlessly with the product vendor. Certifications fail or take years to complete when vendors do not have the right lab partner. So, over time, many of our clients have asked us for an enterprise solution to this nagging problem.

## The Corsec Solution

Corsec has designed our **Enterprise Lab Services** solution to mitigate the risk of lab selection and the headache of working with labs. This service is government- and scheme-agnostic, and offers customers access to a host of vetted labs globally through the Corsec Lab Provider Network. Some planning benefits include:

- Selecting the appropriate Scheme/country where products should be evaluated
- Matching customer requirements (ITAR, etc.) with laboratories suitable to handle these requirements
- Helping customers understand the pros and cons of different options, and providing a path forward

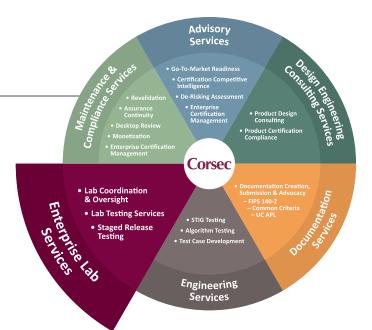
By engaging Corsec's **Enterprise Lab Services**, customers eliminate the management, headache and risk of mistakes often associated with direct engagement of laboratory services.

## **Benefits**

By engaging Corsec's **Enterprise Lab Services**, customers eliminate the management, headache, and risk of mistakes often associated with direct engagement of laboratory services. If necessary, Corsec can arrange to distribute a client's certification work across multiple laboratories, countries, and schemes. Other benefits of Enterprise Lab Services include:

- The client's validation process moves along quickly, unimpeded by bottlenecks that can result from working with an overbooked lab
- Corsec's influence within our Lab Provider Network helps create first-priority resource assignment
- Customers avoid the complexities of quotation, contracting, charge or scope creep, and lab interaction
- Customers can leverage Corsec's Staged Release Testing (SRT<sup>SM</sup>)
  service, which allows laboratory testing against requirements to
  commence well before the general availability (GA) version of a product
  is finalized, increasing chances that potential issues are identified and
  corrected, and reducing the risk of failing the testing process

Corsec even assumes the risk of testing continuity. If disaster prevents a laboratory from completing the certification process, we will pay to engage a second lab to make up for lost time and finish the work.



## Why Corsec?

Corsec is the global leader in providing access to new markets via IT security validations. With the largest staff of experts in the industry and a comprehensive solution that spans consulting, documentation, testing, enterprise lab services, and strategic product roadmap planning, Corsec has secured more than 350 FIPS 140-2, Common Criteria and UC APL certifications for hundreds of organizations on five continents over the last 15 years.

For more information, visit **corsec.com**.

13135 Lee Jackson Memorial Highway Suite 220 Fairfax, VA 22033 Phone: 703.267.6050 info@corsec.com