

Corsec Advisory Services

Prepare for the Long Haul

When organizations embark on certifications without proper planning, they stumble, and in some cases, they fail. Making the decision to seek certifications is not one an organization should enter into lightly. Prior to starting the process, companies must be well-versed in the many details involved in all aspects of the certification effort, and must have a firm grasp of the level of effort, resources, and commitments of time and money. Corsec's **Advisory Services** offerings are designed to equip organizations with the knowledge they need to successfully achieve certifications they are seeking. We focus on the following core areas:

Go-to-Market Readiness

Corsec's approach towards readiness is two-pronged:

Education

We ground our clients in an understanding of the certifications and security validations landscape. We provide in-depth education and information on the key certifications (FIPS 140-2, Common Criteria, and UC APL), the Standard and Applicable References, the key players, the program benefits/risks/challenges, and the length/cost to successful completion.

Assessment

We work to understand the client. Our clients walk us through their go-to-market objectives and timing, their product (architecture, design, deployment scenarios, security functionality), and their release roadmap. We map these against the Certification Standard and produce a Gap Analysis detailing technical and documentation gaps the client must address to ensure a successful certification effort.

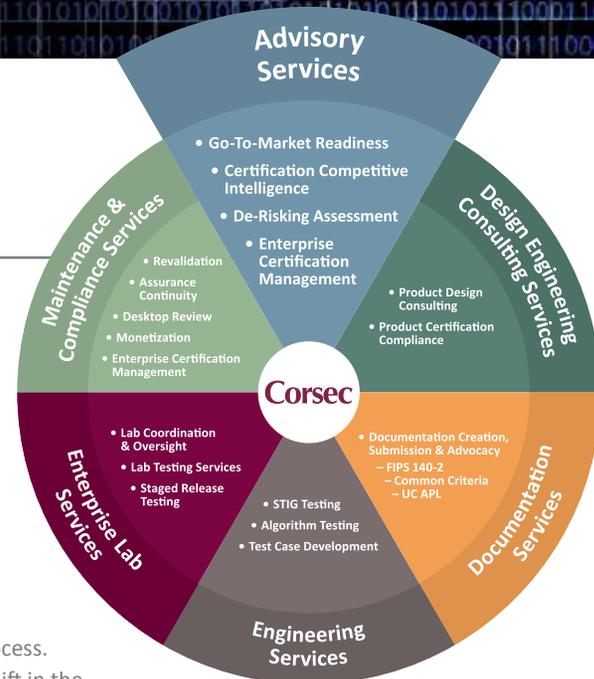
Corsec's **Advisory Services** offerings are designed to equip organizations with the information they need to **successfully achieve the certification** they are seeking.

Certification Competitive Intelligence

To better recommend a path forward, Corsec researches the client's competitors relative to the security certifications they have achieved and those that are in-process. This can greatly impact the guidance we provide, and it can cause a substantial shift in the assumed certification strategy and direction. We use it to move our customers to a place of competitive advantage, positioning them for success by leapfrogging their rivals from a feature/functionality and/or security confidence perspective.

De-Risking Assessment

From the insights gleaned during the Go-to-Market Readiness and Competitive Intelligence exercises, Corsec delivers a formal Compliance Report as part of a De-Risking Assessment. This document outlines the current state of the client's product relative to the particular certification they are seeking, any gaps and recommendations to close those gaps, and a suggested path through the certification process. We also author a Statement of Work, informing the client of the level of effort needed from that point through certificate issuance, which covers any product design consulting, documentation services, specialty engineering services (algorithm testing, test case development, or STIG testing), or enterprise lab services, including lab testing and government/scheme testing and fees, needed to complete the effort. It is a complete roadmap to success, charted out for customers with timeframes, costs and strategy.



Why Corsec?

Corsec is the global leader in providing access to new markets via IT security validations. With the largest staff of experts in the industry and a comprehensive solution that spans consulting, documentation, testing, enterprise lab services, and strategic product roadmap planning, Corsec has secured more than 350 FIPS 140-2, Common Criteria and UC APL certifications for hundreds of organizations on five continents over the last 15 years.

For more information, visit corsec.com.

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